

Larrieu & Associates
Management Consultants Corp.
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**PROFESSIONAL & EXECUTIVE
CORAL GABLES CHAMBER, LATIN CHAMBER (CAMACOL)
PREFERRED CUSTOMER RATES**

**TRADITIONAL SEARCH
PLACEMENT FEE POLICY**

Should a candidate referred by Larrieu & Associates Management Consultant Corp. be employed by the client on a full-time basis, the client agrees to pay Larrieu & Associates a placement fee utilizing the following formula.

This fee is determined by the amount of the annual salary to be paid to the employee according to the following scale and the interval specified as follows:

			<u>Net Rate</u>
\$ 1,000.00 - \$29,999.00	15% of annual salary less 20 % discount		12%
\$ 30,000.00 - \$69,999.00	20% of annual salary less 20 % discount		16%
\$ 70,000.00 - \$99,999.00	25% of annual salary less 20 % discount		20%
\$ 100,000.00 - and over	30% of annual salary less 20 % discount		24%

INTERVAL FEES

\$1,000.00 retainer prior to search commencement and remaining balance 1/2 of fee is payable upon Employment Contact and work commencement. 1/2 of final remaining balance within thirty to forty -five days of employee's successful employment.

CLIENT AGREEMENT

Provided the invoice is paid in full in accordance with our fee schedule, Larrieu & Associates Management Consultant Corp. extends the following sixty (60) days conditional guarantee from the starting date of employment. If termination of employment occurs at any time within this sixty-day period and Larrieu & Associates Management Consultant Corp. is notified immediately of such termination, Larrieu & Associates Management Consultant Corp. agrees to replace the candidate and initiate a new search assignment at no additional cost.

A fee will be due from the client for hiring candidates referred by Larrieu & Associates Management Consultant Corp. for up to six months from the date of referral or interview. Applicants referred to a client by Larrieu & Associates Management Consultant Corp. may not be referred to any other interview or companies by the client without prior approval by Larrieu & Associates Management Consultant Corp. The fee due and six month binder extends to any of our candidates referred by your company to any other employer.

I, the undersigned being a duly authorized representative of the below named company, agree to abide and be bound by the policies governing the employment of Larrieu & Associates Management Consultant Corp. candidate as stated above.

I understand that this agreement is entered upon a contingency basis, and that it is not binding until a decision to employ the candidate on a full time basis is made.

Any and all expenses/costs incurred by Larrieu and Associates Management Consulting Corp. in the collection of monies owed under this contract, including but not limited to collection agencies or attorney's fees, shall be the responsibility of the client.

Client 's (Signature)

Print: _____

Approval Signature

Larrieu and Associates Management Consultants, Corp.